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The Solution (Continued)

- This still allows the large carriers to implement EDI in TMN (like past traditional gateways). AT&T has proposed EC-Lite, which does this
- This will allow every carrier to begin focusing in a particular direction for ordering and pre-ordering
- For trouble, every large LEC has a TMN-based trouble gateway based on T1.227 and T1.228 (T1M1 standards)



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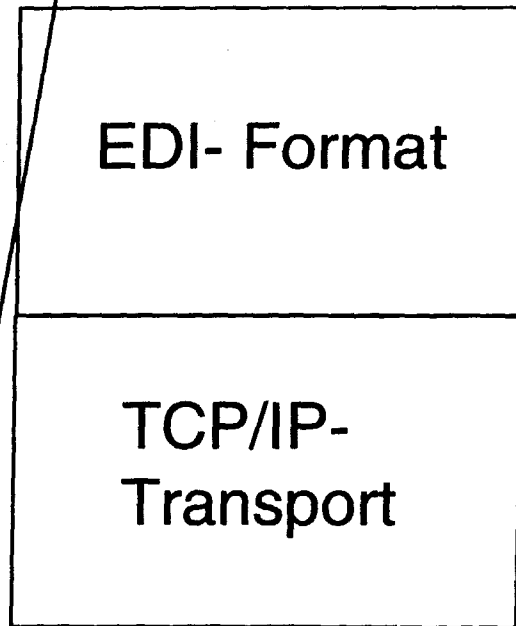
The Solution (Continued)

- As we have discussed, this TMN approach is cost prohibitive for small to medium CLECs
- However, universal gateways can build interfaces, via TCP/IP, from existing trouble gateways to CLECs OSSs or graphical interfaces

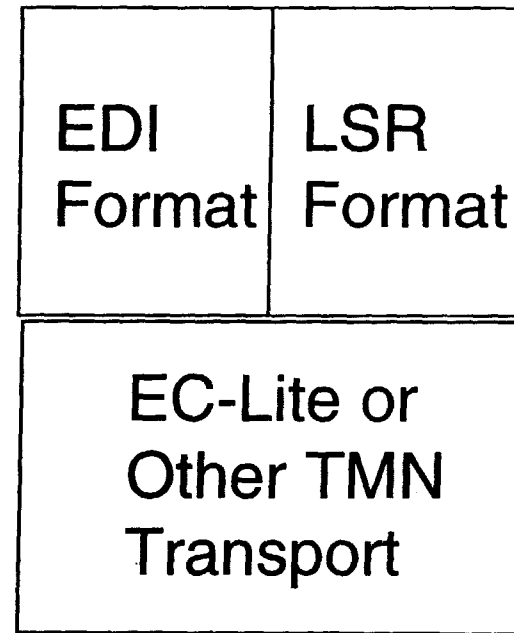


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So What's This Look Like?



**Lowest Common
Denominator
Solution**



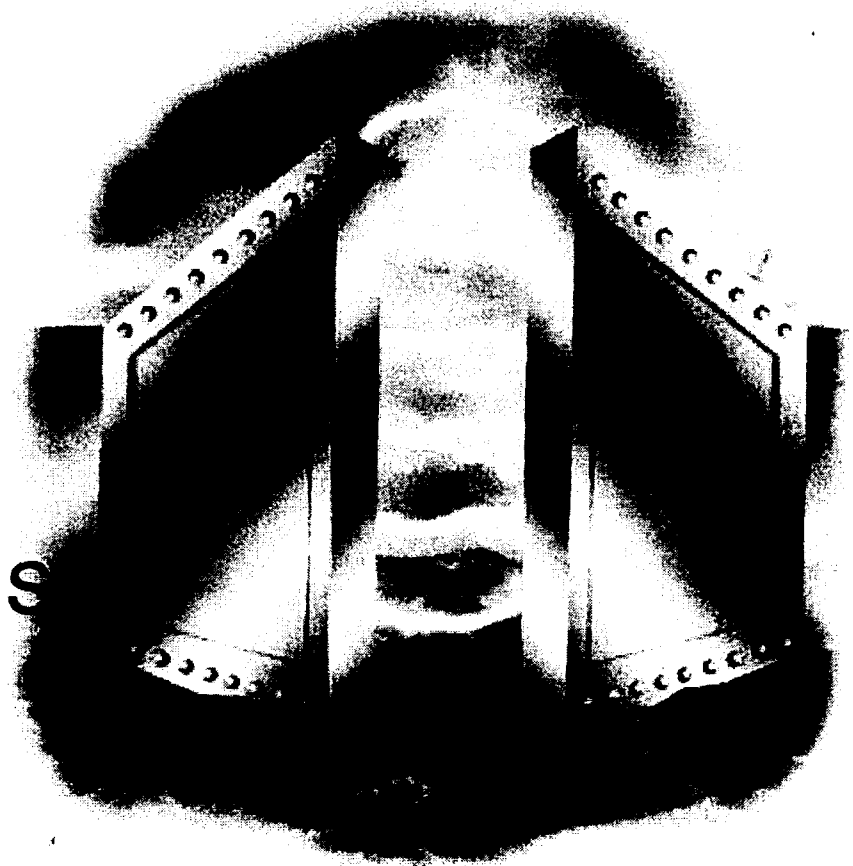
**At The Option Of
Large Carriers In
Addition to LCD**



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A Little On Telesphere's Product Offerings:

PowerGATE
provides a
Graphically
Aided
Telecommunications
Environment





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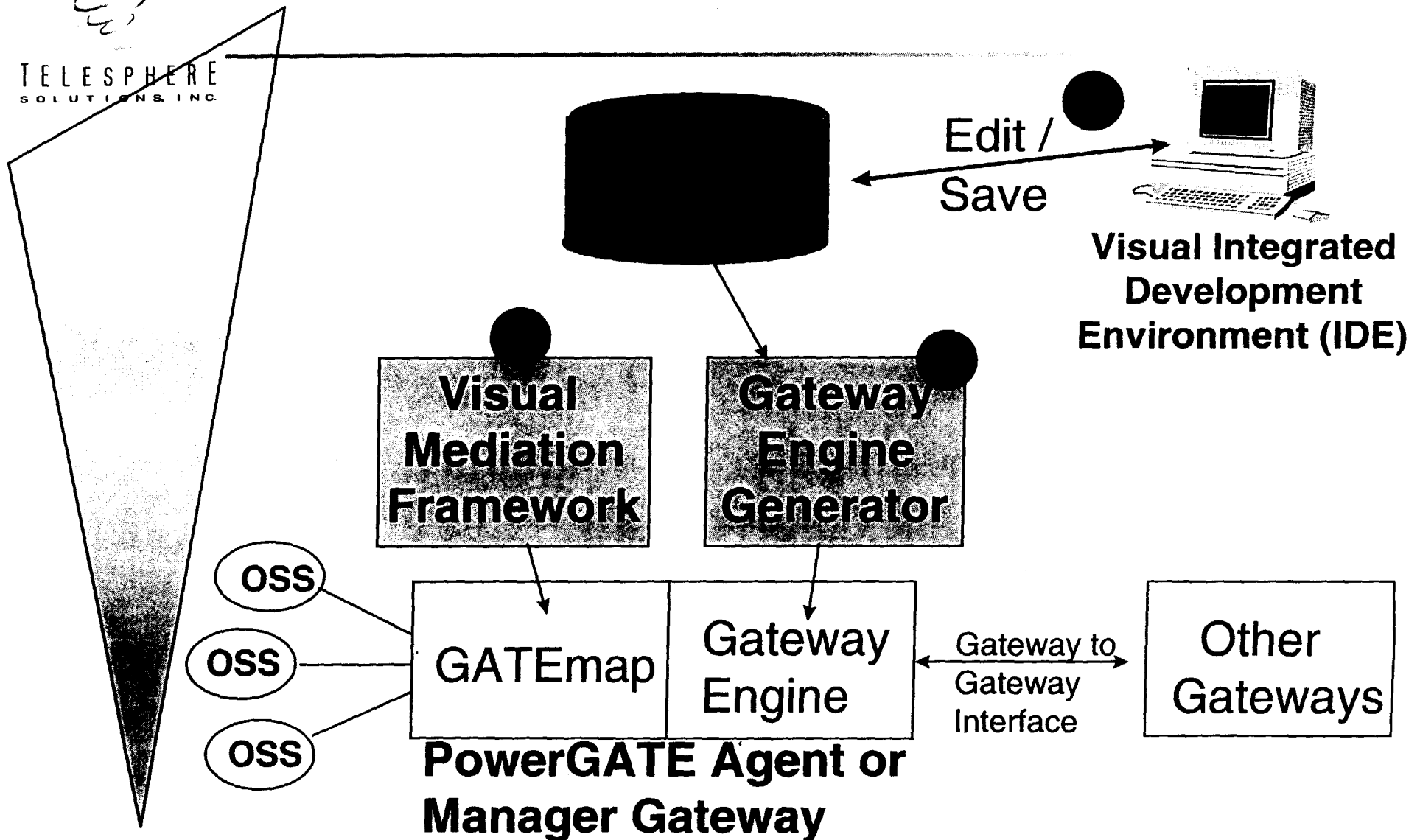
PowerGATE

- PowerGATE has three major architectural subsystems:
 - VisualTMN / VisualEDI
 - TMNgin / EDI Engine
 - GATEmap



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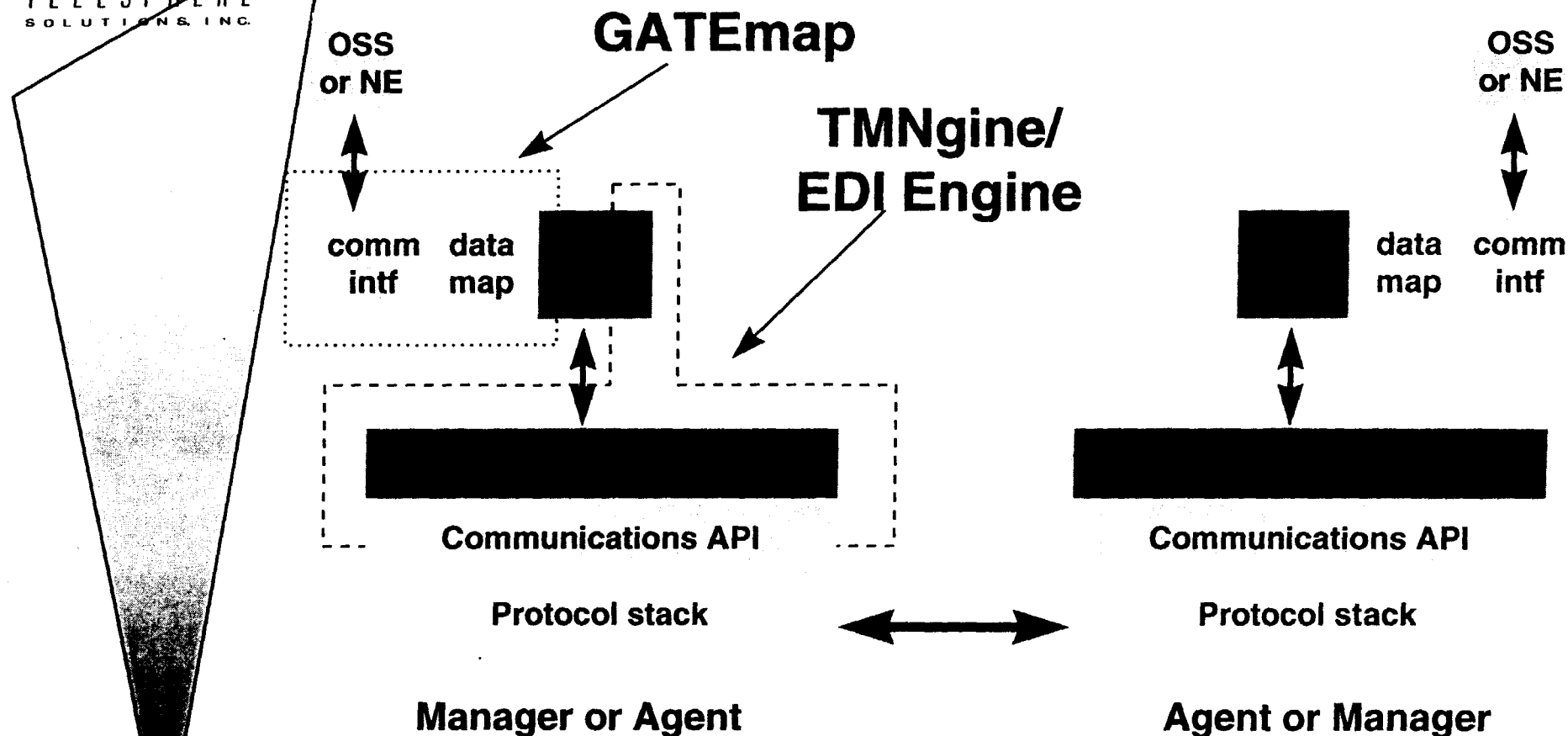
PowerGATE Development Process

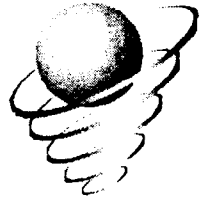




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PowerGATE Runtime Architecture Overview

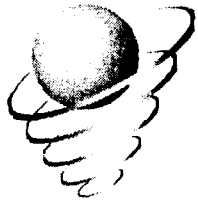




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Conclusions

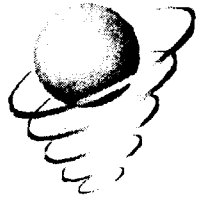
- Electronic communications are absolutely critical for any CLEC who wants to compete in the local loop
- Peeling back the onion, EC is a critical part of the 14-point checklist
- The FCC should get involved in specifying required EC interfaces and applications



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Conclusions (Continued)

- This will dramatically impact market time for local competition, and will also impact size of CLEC barriers
- Telesphere recommends that the FCC require as a minimum acceptable set of interfaces and applications:
 - EDI for ordering and pre-ordering format
 - TCP/IP for ordering and pre-ordering transport



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Conclusions (Continued)

- The larger carriers can also implement EDI for ordering and pre-ordering over TMN interfaces such as EC-Lite to leverage existing investments
- As an involved party in standards, solutions, and implementations, Telesphere would be glad to continue as a source for the FCC